

# PROFESSIONAL PROFILE

## R. SCOTT DOUGLAS, SIOR

### SENIOR VICE PRESIDENT

Tel: 804.697.3422

Fax: 804.697.3479

Email: [scott.douglas@thalhimer.com](mailto:scott.douglas@thalhimer.com)

Website: [thalhimer.com](http://thalhimer.com)



### SPECIALTY

Sales and leasing associate with Thalhimer specializing in office/service and industrial properties.

### CAREER SUMMARY

Scott Douglas has been one of the top producing industrial sales and leasing associates in Richmond, Virginia since 1986. Scott's experience and market knowledge has made him the preeminent industrial broker in the Richmond marketplace.

### PARTIAL TRANSACTION LIST

Circuit City	Bristol Group
Philip Morris USA	Figgie International
Reynolds Metals Company	Highwoods Properties
The Trane Company	Whitehall Robins Co., Inc.
Honeywell International	Brandywine Realty Trust
Capital Warehouse, Inc.	Liberty Property Trust

### INDUSTRY ACHIEVEMENTS

Society of Industrial and Office Realtors (SIOR)

### REFERENCES

Lowell V. Smith, Jr.	Robert C. Snead
Leigh Properties	4009 Fitzhugh Avenue
111 Pepper Avenue	Richmond, VA 23230
Richmond, VA 23226	
804.288.1002	

### EDUCATION

James Madison University, B.S. in Business Administration, 1983

### COMMUNITY AND CIVIC ACHIEVEMENTS

Board Member of Weaver Athletic Association 2006 - 2010  
Little League Baseball Coach since 2002  
Little League Softball Coach since 2006  
Little League Football Coach 2007  
Upward Basketball Coach 2006-2007

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### PARTIAL SALES EXPERIENCE

1000 Falls Run Drive	124,000 Sq.Ft.	\$ 5,100,000
H&H Mailing Building	31,171 Sq.Ft.	\$ 1,075,000
2107-2111 N. Hamilton Street	62,000 Sq.Ft.	\$ 825,000
116 Hopson Road	33,500 Sq.Ft.	\$ 775,000
Carmine Foods Bldg.	73,000 Sq.Ft.	\$ 850,000
Swan Trucking, Powhatan	50,000 Sq.Ft.	\$ 350,000
Myers & Leigh Streets	55,000 Sq.Ft.	\$ 575,000
5004 Midlothian Turnpike	30,000 Sq.Ft.	\$ 675,000
Ashland Business Park	180 Acres	\$ 2,880,000
Virginia Center, Rt. 1/I-295	12 Acres	\$ 900,000
Carolina & Azalea Avenues	240 Acres	\$ 900,000
Midlantic Business Center	179 Acres	\$ 2,400,000
Virginia Center Technology Park	120,098 Sq.Ft.	\$ 7,261,112
James River Airport Facility	90,000 Sq.Ft.	\$ 3,400,000
Innsbrook Corporate Center	9.6 Acres	\$ 960,000
Former Standard Drug Warehouse	125,000 Sq.Ft.	\$ 1,950,000
Bristol Group Investment Portfolio	464,069 Sq.Ft.	\$19,500,000
Azalea at Carolina Ave.	250 Acres	\$ 800,000
Warwick Rd. Ofc/Whs. Building	38,000 Sq.Ft.	\$ 1,000,000
Virginia Power	750 Acres	\$ 7,500,000
Charles City County	118 Acres	\$ 160,000
2101 Bermuda Hundred Road	225,000 Sq.Ft.	\$ 5,300,000
Former Circuit City Distribution Center	375,000 Sq.Ft.	\$ 2,500,000
13441 Liberty Lane	223,000 Sq.Ft.	\$ 3,650,000
1500 Roseneath Road	110,000 Sq.Ft.	\$ 4,500,000

### PARTIAL LEASING EXPERIENCE

Miller Manufacturing	143,000 Sq.Ft.
Environmental Technology, Inc.	30,000 Sq.Ft.
Fluor Daniel, Inc.	22,000 Sq.Ft.
NationsBank	25,500 Sq.Ft.
Circuit City	27,070 Sq.Ft.
Circuit City	58,000 Sq.Ft.
Johnstone Supply	25,375 Sq.Ft.
Richmond Cold Storage	125,000 Sq.Ft.
Sears, Roebuck & Co.	26,000 Sq.Ft.
Circuit City	60,000 Sq.Ft.
U.S. Post Office	60,000 Sq.Ft.
Reynolds + Reynolds	65,000 Sq.Ft.
Menlo Logistics, Inc.	300,000 Sq.Ft.
UQuality Automotive Parts	44,446 Sq.Ft.
Rehrig International	88,000 Sq.Ft.
Old Dominion Warehouse & Distribution	88,000 Sq.Ft.
The Trane Company	30,200 Sq.Ft.
Airport Distribution	113,806 Sq.Ft.

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AFL Network Services	25,648 Sq.Ft.
Exide Batteries	15,730 Sq.Ft.
Electronic Systems, Inc.	18,000 Sq.Ft.
Markel Corporation	10,450 Sq.Ft.
Pari Innovative Manufacturer	16,000 Sq.Ft.
West Home Health Care	25,200 Sq.Ft.
Capital Warehouse	132,000 Sq.Ft.
Sunrise Construction	317,400 Sq.Ft.