

PROFESSIONAL PROFILE

GARY L. HOOPER, CCIM

SENIOR VICE PRESIDENT

Tel: 804.697.3414

Fax: 804.344.7148

Email: gary.hooper@thalhimer.com

Website: thalhimer.com



SPECIALTY

Specializing in corporate advisory services for Thalhimer

CAREER HIGHLIGHTS

Cushman & Wakefield Top Alliance Partner, 2006

ONCOR International – Top Producer - 1999

ONCOR International Manager of the Year, 1998

Received Honor Award from Richmond Assoc. of REALTORS,
1990-1993

Honor Society of the Virginia Association of REALTORS, 1990-1993

Realtors Active in Politics, National Association of REALTORS,
1990-1995

Distinguished Achiever Award (RAR) Since 1985

COMMUNITY INVOLVEMENT

Kiwanis Club of West Richmond, Past Director

Metro Richmond Chamber of Commerce, Past Chairman:

Transportation & Government Affairs Committees,

Past Vice Chairman: Chairman's Club,

Richmond Business Council, Past Director

Teams for Progress, Past President

Richmond Association of Realtors, Past Director

Virginia Association of Realtors, Past Director

Virginia Association of Realtors, Past Chairman: Public Affairs

Steering Committee, Bill Review, Commercial/Industrial Committee

Legislative Committee

National Association of Realtors, Past Director: International Section,

Commercial Advisory Council

Hillcrest Association, Past President

Richmond Area Bicycling Association: Past President

Richmond Ski Club: Race Director

REFERENCES

Kenneth R. Campbell

Manager, Real Estate

Media General

330 E. Main Street

Richmond, VA 23219

804.649.6357

Don Strange

Chief Operating Officer

Bon Secours Health Systems, Inc.

1505 Marriottsville Road

Marriottsville, MD 21104

410.442.3233

EDUCATION

University of Richmond

Commercial Investment Real Estate Institute, CCIM

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SALES EXPERIENCE

Investment Sale	400,000 Sq.Ft.	New Stanton, PA
Investment Sale	200,000 Sq.Ft.	Cincinnati, OH
Investment Sale	200,000 Sq.Ft.	Melville, NY
Investment Sale	40,000 Sq.Ft.	San Jose, CA
Investment Sale	170,000 Sq.Ft.	Milford, CT
Manufacturing Plant	100,000 Sq.Ft.	El Paso, TX
Manufacturing Plant	100,000 Sq.Ft.	Grove City, OH
Distribution Facility	200,000 Sq.Ft.	Mississauga, Ontario
Hospital Campus	450,000 Sq.Ft.	Jersey City, NJ
Distribution Facility	80,000 Sq.Ft.	Sacramento, CA
Medical Office Building	12,000 Sq.Ft.	Richmond, VA
Corporate Headquarters	36,000 Sq.Ft.	Richmond, VA
Corporate Headquarters	27,000 Sq.Ft.	Brussels, Belgium
Investment Sale	286 Unit Apt.	Richmond, VA
Investment Sale	176,000 Sq.Ft.	Kingston, NH
Investment Sale	135 Acres	Camas, WA

LEASING EXPERIENCE

Distribution Center	900,000 Sq.Ft.	Los Angeles, CA
Distribution Center	500,000 Sq.Ft.	Portland, OR
Corporate Headquarters	135,000 Sq.Ft.	Chicago, IL
EMEA Corp. Headquarters	10,000 Sq.Ft.	London, England
Office Space	75,000 Sq.Ft.	Richmond, VA
Industrial build-to-suit	120,000 Sq.Ft.	Edmonton, Ontario
Medical Office Building	60,000 Sq.Ft.	Richmond, VA
Corporate Headquarters	37,000 Sq.Ft.	Richmond, VA
Medical Office Building	80,000 Sq.Ft.	Virginia Beach, VA
R&D Facility	200,000 Sq.Ft.	New Stanton, PA
Industrial Sublease	270,000 Sq.Ft.	Woodland, CA
Sales office	15,000 Sq.Ft.	Chicago, IL
Distribution Space	20,000 Sq.Ft.	Atlanta, GA
Office Sublease	45,000 Sq.Ft.	Vancouver, WA

ADVISORY SERVICES

Distribution Property Valuation	Shanghai, China
Medical Campus Site Acquisition	Greenville, SC
Multi-market Exit Strategy	Atlanta/Dallas/Sacramento
Consolidation Strategy	Chicago/Rockford, IL
Acquisition Strategy (Medical)	Ashland, KY
Financing Strategy	Rouen, France
Multi-Market Portfolio Analysis (Medical)	Eastern U.S.