

# PROFESSIONAL PROFILE

## Eric B. Robison, CCIM Vice President

Tel: 804.697.3475  
Fax: 804.697.3479  
Email: eric.robison@thalhimer.com



**SPECIALTY**  
Investment Brokerage



*Exchange Place*  
1313 East Main Street, Suite 400  
Richmond, Virginia 23219-3629  
thalhimer.com

### CAREER SUMMARY

Eric Robison leads the Investment Brokerage Group at Thalhimer. Mr. Robison is an expert in financial analysis and deals exclusively in the disposition of all disciplines of investment real estate, specializing in institutional grade office, industrial and retail properties. Recent clients represented include Allied Capital, Liberty Property Trust and Berkadia Commercial Mortgage.

Prior to joining Thalhimer, Mr. Robison worked in Washington, D.C. as a senior consultant at Accenture, a leading global management consulting firm.

### REFERENCES

Michael Locraft Vice President Allied Capital 1919 Pennsylvania Avenue, 3 <sup>rd</sup> Floor Washington, DC 20006 202.721.6170	Jim Leach Principal Frontier Development 1801 SW 3 <sup>rd</sup> Street, Suite 500 Miami, FL 33129 305.692.9992
Tim Sharrock VP, Regional Director Berkadia Commercial Mortgage 595 Market Street, Suite 600 San Francisco, CA 94105 415.835.9216	Donna Wagner Senior Vice President Liberty Property Trust 500 Chesterfield Parkway Malvern, PA 19355 610.648.1747

### LEADERSHIP ROLES

President-Elect, Greater Richmond Association for Commercial Real Estate  
Steering Committee, Cushman & Wakefield Alliance Investment Group  
Committee Member, Greater Richmond Growth Advisory  
Speaker—2006 GRACRE Annual Commercial Market Review  
Speaker—2007 GRACRE Annual Commercial Market Review  
Speaker—2009 GRACRE Annual Commercial Market Review

### EDUCATION

Certified Commercial Investment Member (CCIM)  
Virginia Tech, The Pamplin School of Business,  
Management Information Systems and Marketing, 1997



Investment  
Brokerage  
Group

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### RECENT SALES EXPERIENCE

#### Office Sales

Former Circuit City Corporate HQ, Richmond, VA	288,000 SF	UNDER CONTRACT
Liberty Office Portfolio, Newport News, VA	132,444 SF	\$ 15,250,000
One Symantec Way, Newport News, VA	100,000 SF	\$ 11,165,625
Commonwealth Centre, Richmond, VA	62,683 SF	\$ 9,350,000
Parham Place, Richmond, VA	62,700 SF	\$ 7,600,000
Waterford One, Richmond, VA	46,929 SF	\$ 6,925,000
Boulders Medical Center, Richmond, VA	33,560 SF	\$ 6,250,000

#### Flex-Office Sales

Deep Run Centre, Richmond, VA	87,616 SF	\$ 12,400,000
Middle Ground Center, Newport News, VA	77,125 SF	\$ 5,950,000
Wistar Center, Richmond, VA	49,163 SF	\$ 5,200,000
4205 Dover Road, Richmond, VA	8,832 SF	\$ 1,150,000

#### Multi-Family Sales

Kent Road Apartments, Richmond, VA	88 units	\$ 3,800,000
Wood Crest Apartments, Memphis, TN	52 units	\$ 1,750,000

#### Triple Net Single Tenants

National Tire & Battery, Irving, TX	7,981 SF	\$ 3,256,450
7-Eleven Ground Lease, Midlothian, VA	1.0 Acres	\$ 1,925,000
Family Dollar, Newport News, VA	11,180 SF	\$ 1,250,000
Pizza Hut, Mechanicsville, VA	3,714 SF	\$ 910,000
Huddle House, Petersburg, VA	2,000 SF	\$ 775,000
Huddle House, Hopewell, VA	2,000 SF	\$ 800,000
Family Dollar, Dillwyn, VA	9,800 SF	\$ 634,000

#### Retail Sales

Chesapeake Crossing, Chesapeake, VA	288,000 SF	\$ 12,010,000
Midlothian Center, Richmond, VA	145,000 SF	\$ 7,005,000
The Shops at Stonehenge, Midlothian, VA	31,170 SF	\$ 6,950,000
Patriot Plaza, Williamsburg, VA	76,521 SF	\$ 6,200,000
Commonwealth Plaza, Midlothian, VA	16,800 SF	\$ 5,041,000
The Shops at Railey Hill, Midlothian, VA	14,528 SF	\$ 3,080,000
Pepper's Ferry Plaza, Christiansburg, VA	9,500 SF	\$ 2,865,000
Northampton Shoppes, Virginia Beach, VA	7,000 SF	\$ 2,830,000
Hollywood Video/Einstein Bagel, Richmond, VA	8,120 SF	\$ 2,728,000
Grafton Shoppes, Yorktown, VA	4,000 SF	\$ 1,730,000



Investment  
Brokerage  
Group

Richmond / Newport News / Virginia Beach / Fredericksburg / Roanoke / Lynchburg