

PROFESSIONAL PROFILE

Eric B. Robison Vice President

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SPECIALTY
Investment Brokerage

CAREER SUMMARY

Eric Robison leads the Investment Brokerage Group at Thalhimer. Mr. Robison is an expert in financial analysis and deals exclusively in the disposition of all disciplines of investment real estate, specializing in institutional grade office, industrial and retail properties. Recent clients represented include Eola Capital, Liberty Property Trust and Berkadia Commercial Mortgage.

Prior to joining Thalhimer, Mr. Robison worked in Washington, D.C. as a senior consultant at Accenture, a leading global management consulting firm.

REFERENCES

Troy Cox Chief Investment Officer Eola Capital 390 N. Orange Avenue, Suite 2400 Orlando, FL 32801 727.278.6655	Jim Leach Principal Frontier Development 1801 SW 3 rd Street, Suite 500 Miami, FL 33129 305.692.9992
Tim Sharrock VP, Regional Director Helios AMC 2 Embarcadero Center, Suite 1360 San Francisco, CA 94111 415.374.2884	Donna Wagner Senior Vice President Liberty Property Trust 500 Chesterfield Parkway Malvern, PA 19355 610.648.1747

LEADERSHIP ROLES

President, Greater Richmond Association for Commercial Real Estate Steering Committee, Cushman & Wakefield Alliance Investment Group Committee Member, Greater Richmond Growth Advisory
Speaker—2006 GRACRE Annual Commercial Market Review
Speaker—2007 GRACRE Annual Commercial Market Review
Speaker—2009 GRACRE Annual Commercial Market Review

EDUCATION

Certified Commercial Investment Member (CCIM)
Virginia Tech, The Pamplin School of Business,
Management Information Systems and Marketing, 1997

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RECENT SALES EXPERIENCE

OFFICE SALES

Former Circuit City Corporate HQ, Richmond, VA	288,000 SF	
Richmond Plaza, Richmond, VA	269,097 SF	
Liberty Office Portfolio, Newport News, VA	132,444 SF	\$ 15,250,000
Overlook I & II, Richmond, VA	126,000 SF	\$ 12,500,000
One Symantec Way, Newport News, VA	100,000 SF	\$ 11,165,625
Commonwealth Centre, Richmond, VA	62,683 SF	\$ 9,350,000
Glen Forest Building, Richmond, VA	81,208 SF	\$ 9,300,000
Parham Place, Richmond, VA	62,700 SF	\$ 7,600,000
Waterford One, Richmond, VA	46,929 SF	\$ 6,925,000
Boulders Medical Center, Richmond, VA	33,560 SF	\$ 6,250,000

INDUSTRIAL-FLEX SALES

Byrd Center, Richmond, VA	475,000 SF	\$ 26,000,000
Deep Run Centre, Richmond, VA	87,616 SF	\$ 12,400,000
Middle Ground Center, Newport News, VA	77,125 SF	\$ 5,950,000
Wistar Center, Richmond, VA	49,163 SF	\$ 5,200,000
1601 Roseneath Road, Richmond, VA	63,729 SF	\$ 1,900,000
4205 Dover Road, Richmond, VA	8,832 SF	\$ 1,150,000

MULTI-FAMILY SALES

Kent Road Apartments, Richmond, VA	88 units	\$ 3,800,000
Wood Crest Apartments, Memphis, TN	52 units	\$ 1,750,000

TRIPLE NET SINGLE TENANTS

National Tire & Battery, Irving, TX	7,981 SF	\$ 3,256,450
7-Eleven Ground Lease, Midlothian, VA	1.0 Acres	\$ 1,925,000
Family Dollar, Newport News, VA	11,180 SF	\$ 1,250,000
Pizza Hut, Mechanicsville, VA	3,714 SF	\$ 910,000
Huddle House, Petersburg, VA	2,000 SF	\$ 775,000
Huddle House, Hopewell, VA	2,000 SF	\$ 800,000
Family Dollar, Dillwyn, VA	9,800 SF	\$ 634,000

RETAIL SALES

Chesapeake Crossing, Chesapeake, VA	288,000 SF	\$ 12,010,000
Midlothian Center, Richmond, VA	145,000 SF	\$ 7,005,000
The Shops at Stonehenge, Midlothian, VA	31,170 SF	\$ 6,950,000
Patriot Plaza, Williamsburg, VA	76,521 SF	\$ 6,200,000
Commonwealth Plaza, Midlothian, VA	16,800 SF	\$ 5,041,000
The Shops at Railey Hill, Midlothian, VA	14,528 SF	\$ 3,080,000
Pepper's Ferry Plaza, Christiansburg, VA	9,500 SF	\$ 2,865,000
Northampton Shoppes, Virginia Beach, VA	7,000 SF	\$ 2,830,000
Hollywood Video/Einstein Bagel, Richmond, VA	8,120 SF	\$ 2,728,000
Grafton Shoppes, Yorktown, VA	4,000 SF	\$ 1,730,000

Investment
Brokerage
Group

Thalhimer Center / 11100 West Broad Street, Glen Allen, Virginia 23060

Richmond / Newport News / Virginia Beach / Fredericksburg / Roanoke / Lynchburg / Charlotte / Raleigh