



MARK H. SLUSHER
VICE PRESIDENT

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CAREER SUMMARY

Mr. Slusher has undertaken a wide variety of development projects and has an extensive background in real estate development, land entitlements, strategic planning, portfolio management, and environmental matters. Mr. Slusher has planned, rezoned, and developed major mixed-use land projects and built and financed general office, medical office, industrial, residential, and retail buildings. Representative projects include:

Building Development Projects:

- Class A office building in *Innsbrook Corporate Center*
- Class A Flex/Office/Warehouse buildings in *Crescent Business Center*
- Class A Retail Shopping Center known as *Shoppes at Westgate*
- Medical Office Buildings

Land Development Projects

- Hunton*, a 500 Acre mixed-use commercial office park
- Crescent Business Center*, a 70 acre mixed-use business park
- Westgate at Wellesley*, a 30 acre commercial office and retail park
- Walnut Farms*, a 450 acre, 743 unit mixed-use residential, retirement, and retail mixed-use residential community
- Crossroads Business Park*, a 150 acre light industrial park

His investors/clients include Thalhimer's development fund, large corporations, government agencies, and high net worth individuals.

Mr. Slusher began his real estate career in 1985 with the Trammell Crow Companies, at that time, the nation's largest commercial real estate development company.

COMMUNITY INVOLVEMENT

- Past President of the Central VA Chapter, National Association of Office and Business Parks (NAIOP)
- Member, Richmond Real Estate Group
- Leadership Metro Richmond Class of 1992
- Past Board Member, Fredericksburg Area Museum and Cultural Center

EDUCATION

- University of Chicago, MBA, Finance and Marketing
- Duke University, AB, Mathematics and Economics