

PROFESSIONAL PROFILE



Compass Pointe

One Compass Way, Suite 100
Newport News, Virginia 23606
thalhimer.com

S. DREW HAYNIE

Tel: 757.873.9004
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SPECIALTY

Site Selection
Tenant Representation
Shopping Center Representation
Land Assemblage
Corporate Advisory Services
Business Disposition Consulting
Investment Sales

CAREER SUMMARY

Drew Haynie is active in site selection and tenant representation services for regional and national retailers as well as shopping center representation, land assemblage, asset disposition and investment sales.

PARTIAL CLIENT LIST

Sentara Hospital	Crown Properties
Comprehensive Health Investment Program	Raymond James Financial
Bruster's Ice Cream	Hunter & Hunter, Inc.
CNU Real Estate Foundation	The Guild Hall of Williamsburg
Encore Partners	Quiznos
Marketplace Concepts	York County EDA
Medalist Properties	Amada Hoffer Development Company
Statewide Property Management	CVS
The Rebkee Company	

PROFESSIONAL & COMMUNITY INVOLVEMENT

Hampton Roads Association of Commercial Real Estate Executives (HRACRE)
International Council of Shopping Centers (ICSC)
National Association of Realtors (NAR)
Virginia Association of Realtors (VAR)
Greater Williamsburg Area Chamber of Commerce
Comprehensive Health Investment Program (CHIP), VP Board of Directors
Williamsburg Presbyterian Church, Board of Deacons

REFERENCES

Douglas Kanter Managing Partner Statewide Property Management 921 Bergen Ave., Ste. 904 Jersey City, NJ 07306 202.798.9300	Jeffrey Schreider General Partner Marketplace Concepts 439 State Highway 34 Matawan, NJ 07747 732.583.8700
Jim Noel Director York County EDA P.O. Box 612 Yorktown, VA 23690 757.890.3317	Doug Hornsby President CNU Real Estate Foundation One University Place Newport News, VA 23606 757.594.7576

EDUCATION

James Madison University, B.S. Mass Communications, 1992

SALES EXPERIENCE

RETAIL CENTERS

Kanter Lodi, LLC	65,472 Sq.Ft.	Hayes Shopping Center
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Kanter Lodi, LLC 41,557 Sq.Ft. Villa Crossing Shopping Center
SLC, Inc. 20 acres Dominion Winery
Medalist Properties 76,000 Sq. Ft. Patriot Plaza

RETAIL

Family Dollar 9,000 Sq.Ft. Bayview Blvd. (Norfolk)
Guild Hall Furniture 3,000 Sq.Ft. Jamestown Rd. (Williamsburg)
Bruster's Ice Cream 1,500 Sq.Ft. John Tyler Hwy. (Williamsburg)
Diet Center 1,152 Sq.Ft. Jamestown Rd. (Williamsburg)
VECU (Bank site) Warwick Blvd. (Newport News)
State of Virginia 4,000 Sq. Ft. Gov. Berkeley (Williamsburg)

OFFICE

Kanter Lodi, LLC 12,288 Sq.Ft. 107 Research Dr. (Hampton)
McKinley Builders 6,500 Sq.Ft. Olde Towne Rd. (Williamsburg)
Medical / Office 3,200 Sq.Ft. Strawberry Plains Rd. (Williamsburg)
Title Company 2.2 acres Victoria Blvd. (Hampton)
Hunter & Hunter, LLC 0.78 acres McLaws Circle (Williamsburg)
Raymond James 0.60 acres Strawberry Plains Rd. (Williamsburg)
Statewide Properties 67,000 Sq. Ft. Richmond confidential *pending
Prosoft 6,000 Sq. Ft. McLaws Circle (Williamsburg)

SHOPPING CENTERS

Riverwalk Landing 20,000 Sq.Ft. Water Street (Yorktown)
Benn's Grant (Wal-Mart) 600,000 Sq. Ft. Benn's Church Blvd. (Isle of Wight)
Patriot Plaza 76,000 Sq. Ft. Richmond Rd. (Williamsburg)
Hayes Shopping Center 65,000 Sq. Ft. Route 17 (Gloucester)
CNU Village 20,000 Sq. Ft. Warwick Blvd. (Newport News)

SAMPLE LEASING

Quiznos (multi site) SAS Shoes
Ben & Jerry's Ice Cream Raymond James
Oyster Point Academy Orvis
Virginia Elite James City County
King China, Inc. CHKD Thrift
Wmbg. Community Hospital / Sentara R.C. Pro Racing
Dominion Properties of Gloucester Hunter & Hunter
Just 4 Kidz Malvin Riggins & Co., Accountants
Express Check / Advance Financial Gloucester Pt. Vet Clinic
Weave Got It Nutri-Magic
J. Lloyd Builders Columbia National Mortgage
Berkeley Cleaners Burwell & Jenkins - Floral
Dog Dayz Pet Grooming Edward Jones - Financial

