

PROFESSIONAL PROFILE

TERESA NETTLES

Tel: 757.873.9268
Fax: 757.873.3445
Email: teresa.nettles@thalhimer.com



SPECIALTY

Sales and leasing associate with Thalhimer specializing in office properties on the Virginia Peninsula



Compass Pointe

One Compass Way, Ste. 100
Newport News, Virginia 23606
thalhimer.com

CAREER SUMMARY

Teresa joined Thalhimer in fall 2002, as an associate specializing in the sales and leasing of office properties. Formerly, Teresa was Facilities Manager for over 11 years with Computer Sciences Corporation where she managed all facility operations, performed all local purchasing, opening and closing of off site facilities, as well as a number of other related duties.

COMMUNITY INVOLVEMENT

ODU Center for Real Estate & Economic Development (CREED)
Tidewater Association of Realtors
Design Review Committee of the EDA/IDA of the City of Newport News, VA

PROPERTIES CURRENTLY REPRESENTING-HAMPTON ROADS

Rouse Tower	International Trade Center
Compass Pointe	Cedar I & II
Nationwide Building	728 Blue Crab
716 Thimble Shoals Blvd.	Park Central
28 Research Dr.	50 W. Queens Way
525 & 527 Oyster Point Rd.	501 Butler Farm Road
704 Middle Ground Blvd.	Mill Point Center
Oyster Point Commons	11872 Canon Blvd.
Middle Ground Center	

CAREER HIGHLIGHTS

2008, Bronze Award, Thalhimer
2008, Bronze Award, Commercial Real Estate Council
2006 & 2008, CoStar Power Broker Award
2003-07, Top Listing Leader Hampton Roads, Thalhimer
2005-06, Collaboration Award, Thalhimer
2003, 2005-07, Commercial Real Estate Council Achievement Award, Bronze Award
2005-06, Production Award in excess of 5 million dollars
2004, Top Leasing Leader Hampton Roads, Thalhimer
2004, Commercial Real Estate Council Achievement Award, Silver Award
2003, Spirit Award, Thalhimer
2003, 2007 Production Award in excess of 3 million dollars

REFERENCES

Timothy Payne, Facilities Manager Computer Sciences Corp. 21 Enterprise Parkway, Ste. 150 Hampton, VA 23666	Lynn Riggs, Human Resources College of William & Mary P.O. Box 8795 Williamsburg, VA 23187
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EDUCATION & EXPERIENCE

Thomas Nelson Community College, Certificate of Acquisition & Procurement
Office & Facility Management, 15+ years experience
Office Manager & Surgical Assistant, Oral Surgeon, 7 years experience

SALES EXPERIENCE

Symantec Building	98,560 Sq. Ft.	\$11,165,625
Hampton Medical Ctr. Complex	140,000 Sq. Ft.	\$ 8,690,682
Middle Ground Center	77,125 Sq. Ft.	\$ 5,950,000
First Union Centre	52,228 Sq. Ft.	\$ 5,700,000
Armistead Building	24,043 Sq. Ft.	\$ 750,000
28 Research Drive	14,400 Sq. Ft.	\$ 740,000
11848 Rock Landing #303	3,967 Sq. Ft.	\$ 585,000
Kenneth R. Bingman	4,400 Sq. Ft.	\$ 348,500
Caffes/Steele - Industrial Building	6,300 Sq. Ft.	\$ 325,000

RECENT LEASING EXPERIENCE (PARTIAL LIST)

Class A

Commonwealth of Virginia	21,390 Sq. Ft.
Spectrum	19,476 Sq. Ft.
Bosh Global Services	19,416 Sq. Ft.
Sverdrup	17,068 Sq. Ft.
Camber	16,528 Sq. Ft.
General Dynamics	12,613 Sq. Ft.
Gibbs & Cox	11,977 Sq. Ft.
Cormine	11,130 Sq. Ft.
Gannet Fleming	8,056 Sq. Ft.
AppForge, Inc.	7,788 Sq. Ft.
DH Wagner Association	7,305 Sq. Ft.
ARINC, Inc.	7,134 Sq. Ft.

Class B

STC	13,469 Sq. Ft.
Raytheon	13,349 Sq. Ft.
Geo Marine	8,241 Sq. Ft.
ITT	5,566 Sq. Ft.
Innovative Enterprises	5,320 Sq. Ft.
Talking Telephone Book	4,650 Sq. Ft.
Chandler, Franklin & O'Bryan	2,400 Sq. Ft.
Quest Diagnostics	2,020 Sq. Ft.
Dr. Brill	1,625 Sq. Ft.

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Industrial/Flex

FEMA	45,000 Sq.Ft.
State Farm	19,247 Sq.Ft.
State Farm	18,000 Sq.Ft.
FEMA	16,281 Sq.Ft.
Mirage Tile	8,955 Sq.Ft.
Caffes-Steele	6,300 Sq.Ft.
API Technical Services	5,907 Sq.Ft.
Talking Telephone Book	4,650 Sq.Ft.
State Farm	4,200 Sq.Ft.

Retail

NAPA Auto Parts	9,000 Sq.Ft.
Camera City	2,400 Sq.Ft.
Huntington Learning Center	2,200 Sq.Ft.