

PROFESSIONAL PROFILE



Westmoreland Building

5700 Cleveland Street, Suite 400

Virginia Beach, Virginia 23462

thalhimer.com

OFFICE SERVICES GROUP

KATHERINE CAMPBELL, CCIM

Tel: 757.213.4153

Fax: 757.499.1265

Email: katherine.campbell@thalhimer.com



SPECIALTY

Office Specialist with Thalhimer representing both landlords and tenants in the leasing of office space; sellers and buyers in the disposition and acquisition of all property types.

Recent Sales Transactions:

Viking Drive Land \$850,000
Represented Seller

AT&T Switch Station \$635,000
Represented Seller

1217 Laskin Road \$1,295,000
Represented Buyer

3004 Pacific Avenue \$1,610,000
Represented Buyer

817 Virginia Beach Blvd \$635,000
Represented Seller

1435 Crossways Blvd \$5,455,000
Represented Seller

1432 Great Neck Rd. \$580,000
Represented Buyer

CAREER SUMMARY

Katherine has practiced commercial real estate since July of 2000, as a Landlord leasing agent for Class A office and suburban office-flex space and representing tenants primarily in the acquisition of Class A office space. One of Katherine's Landlord assignments was the lease-up and sale of Armada Hoffler's 52,000 sf corporate headquarters building when the developer relocated to their Town Center office tower. Katherine leased the 90% vacant former headquarters building within 6 months to multiple tenants, then acquired an investment buyer who closed within six weeks. Katherine's tenant representation practice provides her clients with a systematic market review, detailed analysis and insights into market trends and concessions.

INDUSTRY ACHIEVEMENTS

Certified Commercial Investment Manager

Past President Commercial Real Estate Council of Hampton Roads

Founding President -CREW Hampton Roads (Commercial Real Estate Women)

Inside Business - Women in Business Achievement Award Recipient 2005

Member HRACRE

Member National Association of Realtors

COMMUNITY INVOLVEMENT

Boardwalk Art Show, Chairman 2000

Steering Committee, 50th Annual Boardwalk Art Show - 2005

The Princess Anne Garden Club

EDUCATION

Virginia Commonwealth University, BFA Interior Design

CI 101 – Financial Analysis for Commercial Investment Real Estate

CI 102 – Market Analysis for Commercial Investment Real Estate

CI 103 – User Decision Analysis for Commercial Investment Real Estate

CI 104 – Investment Analysis for Commercial Investment Real Estate

REFERENCES

Shelly Hampton

Director of Asset Management

Armada Hoffler Holding Company

222 Central Park Avenue, Suite 2100

Virginia Beach, Virginia 23462

Joe Farr - Asset Manager

BGK Group

330 Garfield Street

Santa Fe, New Mexico 87501

LEASING EXPERIENCE - PARTIAL LIST

Horizon Group ~ Atlantic Bay Mortgage ~ Kaplan Learning ~ CPS - Consumer Portfolio Services ~ AIG ~ Bridgeborn, LLC ~ JPMorgan Chase ~ Brown and Caldwell ~ AutoTrader.com ~ Small Business Specialists ~ Pitney Bowes ~ ADS, Inc. ~ Mythics LLC ~ Muscular Dystrophy Association ~ Liberty Tax Service ~ Innova Solutions ~ SoftChoice ~ Hanjin Shipping ~ Ridgway's ~ Swissport ~ Mediterranean Shipping ~ Marcus, Santoro and Kozak ~ Consumer Recovery Associates ~ McLean Mortgage ~ BAP Geon ~ Transformational Defense

