

PROFESSIONAL PROFILE

OFFICE SERVICES GROUP

KATHERINE CAMPBELL, CCIM, LEED GA

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SPECIALTY

Office Specialist with Thalhimer representing both landlords and tenants in the leasing of office space; sellers and buyers in the disposition and acquisition of all property types.

Recent Sales Transactions:

2697 International Parkway \$5,400,000
Represented Seller and Buyer

4865 Haygood Road \$700,000
Represented Seller and Buyer

Viking Drive Land \$850,000
Represented Seller

AT&T Switch Station \$635,000
Represented Seller

1217 Laskin Road \$1,295,000
Represented Buyer

3004 Pacific Avenue \$1,610,000
Represented Buyer

817 Virginia Beach Blvd \$635,000
Represented Seller

1435 Crossways Blvd \$5,455,000
Represented Seller

1432 Great Neck Rd. \$580,000
Represented Buyer

CAREER SUMMARY

Katherine has practiced commercial real estate since July of 2000, as a Landlord leasing agent for Class A office and suburban office-flex space and representing tenants primarily in the acquisition of Class A office space. One Landlord assignment was the lease-up and sale of Armada Hoffler's 52,000 sf corporate headquarters building when the developer relocated to Town Center. Katherine leased the 90% vacant former headquarters building within 6 months to multiple tenants, then acquired an investment buyer who closed within six weeks. Her tenant representation practice provides clients with a systematic market review, detailed analysis and insights into market trends and concessions.

INDUSTRY ACHIEVEMENTS

Certified Commercial Investment Manager
LEED Green Associate
Past President Commercial Real Estate Council of Hampton Roads
Founding President -CREW Hampton Roads (Commercial Real Estate Women)
Inside Business - Women in Business Achievement Award Recipient
Presenter, ODU Annual Market Review
Member HRACRE, Member National Association of Realtors

COMMUNITY INVOLVEMENT

Boardwalk Art Show, Chairman 2000; Steering Committee, 50th Annual BWAS
The Princess Anne Garden Club

EDUCATION

Virginia Commonwealth University, BFA Interior Design
CI 101 – Financial Analysis for Commercial Investment Real Estate
CI 102 – Market Analysis for Commercial Investment Real Estate
CI 103 – User Decision Analysis for Commercial Investment Real Estate
CI 104 – Investment Analysis for Commercial Investment Real Estate

REFERENCES

Shelly Hampton Director of Asset Management Armada Hoffler Holding Company 222 Central Park Avenue, Suite 2100 Virginia Beach, Virginia 23462	Joe Farr - Asset Manager Rosemont Realty 330 Garfield Street Santa Fe, New Mexico 87501
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LEASING EXPERIENCE - PARTIAL LIST

Horizon Group ~ Atlantic Bay Mortgage ~ Kaplan Learning ~ AT&T ~ Consumer Portfolio Services ~ AIG ~ Bridgeborn, LLC ~ JPMorgan Chase ~ Brown and Caldwell ~ AutoTrader.com ~ Small Business Specialists ~ Pitney Bowes ~ ADS, Inc. ~ Mythics LLC ~ Muscular Dystrophy Association ~ Liberty Tax Service ~ Innova Solutions ~ SoftChoice ~ Hanjin Shipping ~ Ridgway's ~ Swissport ~ Mediterranean Shipping ~ Marcus, Santoro and Kozak ~ Consumer Recovery Associates ~ McLean Mortgage ~ BAP Geon ~ Transformational Defense ~