

PROFESSIONAL PROFILE

TOM DANA

Tel: 757.499.2894
Fax: 757.499.1265
Email: tom.dana@thalhimer.com
Website: thalhimer.com



**SPECIALTY:
INDUSTRIAL SALES AND
LEASING
INVESTMENT SALES**

CAREER SUMMARY

Tom has worked professionally in Commercial Real Estate since 1993. Prior to that, Tom had numerous management assignments with Sears, including two store manager assignments.

COMMUNITY INVOLVEMENT

Chesapeake Rotary Club- Board of Directors
YMCA- Board of Management- Greenbrier
Chesapeake Service Systems- Board of Directors – Vice Chairman
Orphan Helpers-Volunteer

PARTIAL CLIENT LIST

D-H Associates, LLC
Atlantic Environmental
Battlefield Partners, LLC
Murray Farms, LLC
GWH/P, LLC

EDUCATION

University of North Carolina- Chapel Hill
Bachelor Degree in Marketing

ACHIEVEMENT AWARDS

Commercial Real Estate Council Awards:

1999	Silver
2000	Silver
2001	Bronze
2003	Silver
2004	Silver
2005	Bronze
2006	Bronze
2007	Silver
2008	Bronze
2009	Bronze

PARTIAL LIST OF INVESTMENT SALES

Triangle Shopping Center – Retail	84,400 s.f.
1435 Crossways Blvd.-Office	52,000 s.f.
161 Enterprise, Newport News	40,000 s.f.
920 Corporate Ln.-Chesapeake-Office	32,000 s.f.
2981 S. Military Hwy-Chesapeake-Retail	24,000 s.f.
300/304 Battlefield Blvd.-Chesapeake- Retail	20,000 s.f.
307 County Street- Portsmouth- Office	17,000 s.f.
Riverwalk Office Building	14,200 s.f.

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PARTIAL LIST OF OTHER SALES

3759 Village Ave.-Norfolk-Industrial	57,500 s.f.
3410 High Street- Portsmouth-Retail	31,500 s.f.
2509 Walmer Ave.-Norfolk- Flex	13,000 s.f.
3400 George Washington Hwy.-Portsmouth-Industrial	12,500 s.f.
309 High Street- Portsmouth- Retail	11,200 s.f.
307 High Street- Portsmouth- Retail	8,700 s.f.
5245 Challedon- Virginia Beach- Flex	5,000 s.f.
5200 George Washington Hwy.- Portsmouth- Retail	3,000 s.f.

LEASING EXPERIENCE

Hundreds of leases ranging from 100 s.f. to over 200,000 s.f.