

# PROFESSIONAL PROFILE



*Westmoreland Building*  
5700 Cleveland Street, Suite 400  
Virginia Beach, Virginia 23462  
thalhimer.com

## TOM DANA

Tel: 757.499.2894  
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**SPECIALTY:**  
**INDUSTRIAL SALES AND LEASING**  
**INVESTMENT SALES**

### CAREER SUMMARY

Tom has worked professionally in Commercial Real Estate since 1993. Prior to that, Tom had numerous management assignments with Sears, including two store manager assignments.

### COMMUNITY INVOLVEMENT

Chesapeake Rotary Club- Board of Directors  
YMCA- Board of Management- Greenbrier  
YMCA- Chairman of International Committee of South Hampton Roads YMCA  
Chesapeake Service Systems- Board of Directors  
Orphan Helpers-Volunteer

### PARTIAL CLIENT LIST

Raytheon Company  
Atlantic Environmental  
Tibbett Properties  
Murray Farms, LLC

### EDUCATION

University of North Carolina- Chapel Hill  
Bachelor Degree in Marketing

### ACHIEVEMENT AWARDS

Commercial Real Estate Council Awards:

1999	Silver
2000	Silver
2001	Bronze
2003	Silver
2004	Silver
2005	Bronze
2006	Bronze
2007	Silver

### PARTIAL LIST OF INVESTMENT SALES

Triangle Shopping Center – Retail	84,400 s.f.
1435 Crossways Blvd.-Office	52,000 s.f.
161 Enterprise, Newport News	40,000 s.f.
920 Corporate Ln.-Chesapeake-Office	32,000 s.f.
2981 S. Military Hwy-Chesapeake-Retail	24,000 s.f.
300/304 Battlefield Blvd.-Chesapeake- Retail	20,000 s.f.
307 County Street- Portsmouth- Office	17,000 s.f.
Riverwalk Office Building	14,200 s.f.



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### PARTIAL LIST OF OTHER SALES

3759 Village Ave.-Norfolk-Industrial	57,500 s.f.
3410 High Street- Portsmouth-Retail	31,500 s.f.
2509 Walmer Ave.-Norfolk- Flex	13,000 s.f.
3400 George Washington Hwy.-Portsmouth-Industrial	12,500 s.f.
309 High Street- Portsmouth- Retail	11,200 s.f.
307 High Street- Portsmouth- Retail	8,700 s.f.
5245 Challedon- Virginia Beach- Flex	5,000 s.f.
5200 George Washington Hwy.- Portsmouth- Retail	3,000 s.f.

### LEASING EXPERIENCE

Hundreds of leases ranging from 100 s.f. to over 200,000 s.f.

