

# PROFESSIONAL PROFILE



*Westmoreland Building*

5700 Cleveland Street, Suite 400

Virginia Beach, Virginia 23462

thalhimer.com

## R. L. "ABE" ELLIS, SIOR

Tel: 757.213.4140  
Fax: 757.499.1265  
Email: [abe.ellis@thalhimer.com](mailto:abe.ellis@thalhimer.com)



### SPECIALTY

Commercial sales and leasing associate with Thalhimer specializing in industrial and investment properties

### CAREER SUMMARY

Abe Ellis has twenty-two years of experience as an Industrial Specialist in the Tidewater/Hampton Roads industrial market. He earned and was presented the active industrial specialist designation in 1994 from the Society of Industrial and Office Realtors (SIOR) and is actively enrolled in the Certified Commercial Investment Member (CCIM) program.

Mr. Ellis has lived in Hampton Roads since 1980 and joined Coldwell Banker Commercial in 1987 following eight years of active naval service as an A-6 Bombardier/Navigator in Virginia Beach. He is a retired Navy Captain with over 27 years of Naval Service, having completed two tours as Commanding Officer of Norfolk-based Reserve units. Mr. Ellis was one of the founders of Virginia Commercial in 1991. Virginia Commercial was acquired by Thalhimer in September, 2002.

### INDUSTRY ACHIEVEMENTS

Hampton Roads Association of Realtors, Bronze Award, 2008  
2nd Highest Producing Thalhimer Hampton Roads Agent, 2007  
Hampton Roads Association of Realtors, Gold Award, 2007  
Hampton Roads Association of Realtors, Bronze Award, 2006  
Hampton Roads Association of Realtors, Bronze Award, 2003  
Hampton Roads Association of Realtors, Silver Award, 2001  
Hampton Roads Association of Realtors, Bronze Award, 2000  
Hampton Roads Association of Realtors, Silver Award, 1999  
Hampton Roads Association of Realtors, Bronze Award, 1998  
Hampton Roads Association of Realtors, Gold Award, 1997  
Hampton Roads Association of Realtors, Silver Award, 1996  
Top Producing Agent, Virginia Commercial, 1995  
2nd Highest Producing Agent, Hampton Roads, Gold Award, 1995  
One of Top Two Producing Agents, Virginia Commercial, 1994  
Hampton Roads 12th Highest Producing Agent in 1994  
Hampton Roads Association of Realtors, Bronze Award, 1993  
Hampton Roads Association of Realtors, Silver Award, 1992  
Top Producing Agent, Virginia Commercial, 1991  
Top Producing Agent, Coldwell Banker Commercial, 1991

### EDUCATION

U.S. Naval Academy, B.S., Mechanical Engineering, 1979



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## PARTIAL LIST OF COMPLETED TRANSACTIONS

### SALES EXPERIENCE

Cambridge Hanover	\$6,700,000	146,600 Sq.Ft.
Kransco Group Companies	\$5,900,000	329,000 Sq.Ft.
Swift Garages to Meritage Fund I	\$3,000,000	67,700 Sq.Ft.
Keller Industries	18 Acres	245,000 Sq.Ft.
Procter & Gamble	21 Acres	110,000 Sq.Ft.
NationsBank	\$1,480,000	79,500 Sq.Ft.
Chevy Chase Bank	\$3,050,000	72,000 Sq.Ft.
Creative Spas & Decks	1.8 Acres	21,000 Sq.Ft.

### LEASING EXPERIENCE

Operation Blessing/International Relief	90,000 Sq.Ft.
Virginia Port Authority	81,000 Sq.Ft.
Givens, Inc.	81,000 Sq.Ft.
Federal Express	55,000 Sq.Ft.
Southern States	49,000 Sq.Ft.
Atlantic Beverage	45,000 Sq.Ft.
Lockheed Martin	41,000 Sq.Ft.
The Glass Baron, Inc.	40,000 Sq. Ft.
Anheuser Busch	32,000 Sq.Ft.
Philip Morris	18,000 Sq.Ft.
Norandex/ExteriorSystems	18,000 Sq.Ft.
DHL Express	16,200 Sq.Ft.

