

PROFESSIONAL PROFILE

MATTHEW J. BRAUN

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SPECIALTY

Industrial associate focusing on sales, leasing, tenant and landlord representation

CAREER SUMMARY

Matt brings more than 20 years of real estate and construction experience to Thalhimer. His expertise includes industrial building sales, tenant representation, land sales and procurement, multi-family development, design/build services, pre-construction services, construction management, engineering, scheduling and estimating. Throughout his career, Matt has managed the success of over \$198 million in real estate and construction deals including retail, institutional, educational, commercial, health care and multi-family projects.

INDUSTRY AND CIVIC AFFILIATIONS

GRACRE Market Review 2008, Industrial Speaker
CCIM Candidate
Board Member, Fishing Bay Yacht Club, One Design Fleet Commander
Board Member, Lewis Ginter Recreation Authority 2007, 2008
Fleet Captain, Frontrunners Class, 2001, 2002, 2005, 2009
Event Chair, Sail Against SIDS Fundraiser 2007-2009

EDUCATION

University of Florida, Bachelor of Building Construction

CLIENTS SERVED

Bank of McKinney	Blockbuster
Choice Hotels	Dominion Virginia Power
Essex Bank	Estes Trucking
Forest City Development	Hanover Bank
Lowe's, Inc.	Martha Jefferson Hospital
McGuireWoods, LLP	Norfolk Public Schools
Nycom, Inc.	Perdue Farms
Sentara Health Care	Strayer University
Taubman Group	University of Virginia
West Moreland Public Schools	YWCA of Richmond

SELECT DEALS

LEASE EXPERIENCE

6250 Gorman Road	20,000 Sq.Ft.
Interair Business Center	54,000 Sq.Ft.
Byrd Center	5,000 Sq.Ft.
Commerce Road Trade Center	20,000 Sq.Ft.
Lanier Road	45,000 Sq.Ft.

SALES EXPERIENCE

5 Acres	30,000 Sq.Ft.	\$1,700,000
Ware Bottom Spring Road	100,000 Sq.Ft.	\$3,400,000
Route 10	2 Acres	\$700,000
Virginia Center Commons	4 Acres	\$1,000,000