

PROFESSIONAL PROFILE

LORETTA L. CATALDI RETAIL SPECIALIST

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SPECIALTY

Retail - focusing on sales, leasing, tenant and landlord representation for Thalhimer. Provides deal negotiations, lease negotiations, marketing, site selection, consulting and business development

CAREER SUMMARY

Loretta is a Commercial Real Estate broker with over 20 years of experience in site selection and deal negotiations on behalf of national and local Landlords/Sellers and Tenants/Purchasers. Her primary focus is retail brokerage that includes site selection, deal and lease negotiations, acquisitions/dispositions and development, marketing, consulting and business development.

Prior experience includes lease administration and property management.

LANDLORD REPRESENTATION

Regency Centers
Zaremba Group
Archon Group
Marchetti Properties
Ramco/Gershenson
Mary Washington University
East West Partners of Virginia
Holladay Properties
Concord Eastridge
The Rebkee Company
Berman Kappler Properties, LLC

CURRENT CLIENTS

For Eyes	Romp N' Roll	New Balance
Arundel Day Spa	Off Broadway	Daylight Donuts
Fresh City	The Children's Place	Hand & Stone
Advance Auto	AJ Wright	
Rising Roll	Knockouts	

ACCREDITATIONS

Broker license in Virginia, Washington DC and Maryland

INDUSTRY/COMMUNITY INVOLVEMENT

Member, International Council of Shopping Centers (ICSC)
Member, Women in Retail Real Estate (WIRRE)
Member, District of Columbia Building Industry Association (DCBIA)
Member, Retail Merchants Association (RMA)
Member, Commercial Real Estate Women (CREW)

PREVIOUS CLIENTS

California Tortilla	Shoe Show
CD Game Exchange	City Center Retail
Car Spa	Dittmar Group
Coca Moka Café	Smart Management
Fannie May Candies	Edible Arrangements
H Street Development	Roadside Development
Madison Marquette	Monument Realty
Quizno's	Shoe Show
Circuit City	