

PROFESSIONAL PROFILE

RALPH W. WILLIAMS COMMERCIAL SALES-LEASING

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SPECIALTY

Sales and leasing associate with Thalhimer specializing in sales and leasing of commercial properties in the Roanoke area



BB&T Bank Building

310 First Street, S.W., Suite 450

Roanoke, Virginia 24011

thalhimer.com

CAREER SUMMARY

Prior to joining the Thalhimer Team in January 2009, Ralph Williams has been active in commercial real estate for over thirty years. He has worked extensively with developers to secure land for the development of shopping centers, apartment complexes, restaurants and industrial buildings.

COMMUNITY INVOLVEMENT

Member of Roanoke Valley Chamber of Commerce
Member of Downtown Roanoke
Member and Elder of Salem Presbyterian Church

EDUCATION

Virginia Polytechnic Institute and State University, Marketing

NOTABLE TRANSACTIONS:

Implemented the leasing program for 2 major Downtown office properties.
Listed and worked with the owners to develop a 53 acre industrial tract adjacent to the Roanoke Airport to secure users such as FedEx, Airborne Express, Great Coastal Freight, Rev Car and Data Safe.
Secured numerous locations for Hardees Restaurants in SW VA.
Secured locations for Outback Steakhouse in Roanoke and the New River Valley, Sheetz in Roanoke, Walgreens in Roanoke, CVS at Smith Mountain Lake, and Wal-Mart in the Bonsack area of Roanoke.
Assembled 41 acres in the Clearbrook area of Roanoke County for a Wal-Mart that has not closed.
Assembled 100 acres across I-581 from Valley View Mall for a retail development that has not closed, but will be the largest retail land development in Roanoke since Valley View Mall was developed.

