

PROFESSIONAL PROFILE

JAMIE SCULLY, CCIM

Tel: 540.373.0600x227
Fax: 540.373.1009
Email: jamie.scully@thalhimer.com
Website: thalhimer.com



SPECIALTY

Sales and leasing associate with Thalhimer specializing in landlord representation, office space leasing and investment sales.

Co-Manager
Fredericksburg Brokerage

CAREER SUMMARY

Jamie Scully has been active in commercial real estate since October of 2004, when he started working closely with Neil Sullivan and Berkley Mitchell participating in retail, office, and industrial leasing; investment and land sales; and retail and industrial development. In March of 2008 Jamie was named Co-Manager of the Fredericksburg Brokerage along with Neil Sullivan. Prior to joining the commercial real estate industry, he graduated with both a Bachelor of Arts degree in Historic Preservation and a Bachelor of Sciences degree in Business Administration from Mary Washington College in 2004. Jamie received his Virginia real estate license in the spring of 2004.

Jamie has had a wide exposure to all aspects of sales, leasing, and development of retail, industrial, and office projects. Jamie is also the active brokerage co-manager for the Fredericksburg office.

PROFESSIONAL AFFILIATIONS/COMMUNITY SERVICE

Certified Commercial Investment Member Designee (CCIM)
United Way Citizens Review Panel Annually
Fredericksburg Architectural Review Board Member
Historic Fredericksburg Foundation, Inc. Board Member

CLIENTS SERVED

JWL Investments I & II	Dahlgren Harbor
Rt. 610 Investments	Fitzgerald Family
The Malone Schooler Company	Salem Fields Investments
Princess Anne Medical	Falcon Realty
Westwood Investments	Stafford Business Center IV & V
Fink Properties	Fredericksburg Distribution Company
Kamco	Dr. Hughes
Tricord	ManTech International
Fredericksburg Academy	Brandywine Corporex Plaza
Mill Race North	The Carr Family
Mechanicsville Investments	Lockheed Martin

REFERENCES

Dr. Robert Caine	Craig Jones
6615 Georgetown Pike	Tricord, Inc.
McLean, VA 22101	P.O. BOX 42150
	Fredericksburg, VA 22404

EDUCATION

Mary Washington College, BA Historic Preservation, 2004
Mary Washington College, BS Business Administration, 2004
Virginia Salesperson License, Spring 2004
CCIM, Completed Summer 2009

LEASING EXPERIENCE

North Stafford Center for Business and Technology	93,000 Sq.Ft.
Stafford Business Center IV & V	80,000 Sq.Ft.
9351 Northeast Dr.	73,000 Sq.Ft.
Centre at Culpeper	71,000 Sq.Ft.
Shoppes at Four Mile Fork	12,000 Sq.Ft.

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Shoppes at Westwood	21,500 Sq.Ft.
Town & Country Market Place	9,200 Sq.Ft.
Mill Race North	4,100 Sq.Ft.
Rt. 610 Retail	3,000 Sq.Ft.
Salem Fields Retail	1,200 Sq.Ft.
4700 Harrison Rd.	5,500 Sq.Ft.
Princess Anne Medical	4,000 Sq.Ft.
Aquia Professional Village	2,000 Sq.Ft.
Salem Fields Office	3,000 Sq.Ft.
Jackson Square Office	10,000 Sq.Ft.
Coal Landing Office Park	4,030 Sq.Ft.
608 William St.	2,400 Sq.Ft.

PROPOSED DEVELOPMENTS

1000 Falls Run Drive, Stafford, VA – GSA Project (to be completed Winter 2009)	165,000 Sq.Ft.
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SAMPLE SALES EXPERIENCE

50 Tech Parkway	93,000 Sq.Ft.
7000-7028 Salem Fields Blvd.	12,000 Sq.Ft.
7264 Mechanicsville Turnpike	5,000 Sq.Ft.
16415-16441 Dahlgren Rd.	8,680 Sq.Ft.
3631 Lee Hill Drive	32,000 Sq.Ft.
909 Garrisonville Rd.	10,000 Sq.Ft.
Gateway Village	19,500 Sq.Ft.
5392 Harbor Court	73 Unit Apt. Complex
Little Falls	15 Acres
Tidewater Trail	5 Acres
Massaponax Church Rd. @ Rt. 1	15 Acres
Salem Fields Land	7 Acres
Brandyhill Business Park	90 Acres

SAMPLE LEASING EXPERIENCE

GSA – Office/Warehouse	124,100 Sq.Ft.
GSA – Office	18,000 Sq.Ft.
Haymarket Cleaners	2,800 Sq.Ft.
Kings's Deli	2,000 Sq.Ft.
H&R Block	2,008 Sq.Ft.
Big Monkey Comics	1,080 Sq.Ft.
Baker's Appliances	3,177 Sq.Ft.
King Chicken	1,198 Sq.Ft.
UPS Store	1,200 Sq.Ft.
Carpet One - RC Lee Carpet	5,000 Sq.Ft.
Adcomm	1,500 Sq.Ft.
Fredericksburg Engineering	2,400 Sq.Ft.
Window World	3,035 Sq.Ft.
Starbucks	1,904 Sq.Ft.
Five Guys Burgers	2,391 Sq.Ft.
Max Nutrition	1,550 Sq.Ft.
Virginia Farm Bureau Insurance	2,955 Sq.Ft.
Century 21 – TEAM	7,148 Sq.Ft.

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Mortgage Star	1,471 Sq.Ft.
Stock Building Supply	4,814 Sq.Ft.
Mountain Kim Martial Arts	2,000 Sq.Ft.
Aldi Foods – Culpeper	16,180 Sq.Ft.
Aldi Foods – Fredericksburg	17,315 Sq.Ft.
Nifty Nails	1,500 Sq.Ft.
Ted's Barber Shop	1,500 Sq.Ft.
Insulation Distributors	19,600 Sq.Ft.
Anita's Tex-Mex	3,247 Sq.Ft.
JDR Title	1,767 Sq.Ft.
Praise Temple	2,000 Sq.Ft.
Allergy Partners	2,015 Sq.Ft.
Virginia ABC	2,708 Sq.Ft.
Neibauer Dental	2,889 Sq.Ft.
Celebrity Nails	1,420 Sq.Ft.
Applied Ordnance Technology	5,911 Sq.Ft.
Science Applications International Corp.	5,911 Sq.Ft.
MKI Systems	15,463 Sq.Ft.
MKI Systems	12,581 Sq.Ft.
Vickers & Nolan Enterprises	2,947 Sq.Ft.
Vickers & Nolan Enterprises	3,615 Sq.Ft.
Joint Research and Development	3,938 Sq.Ft.
Kalman & Company	11,516 Sq.Ft.
Game World	1,267 Sq.Ft.
Stamp N Scrap	1,500 Sq.Ft.
VA eAuctions	1,500 Sq.Ft.
Texas Wings and Ribs	1,198 Sq.Ft.
China Garden	3,788 Sq.Ft.
L-3 Communications	2,953 Sq.Ft.
L-3 Communications	2,024 Sq.Ft.
Fredericksburg Distributing Company	13,000 Sq.Ft.
Data Integrators	14,500 Sq.Ft.
Virginia Air	19,390 Sq.Ft.
Cuppy's Coffee	4,600 Sq.Ft.
Arctic Spas	2,148 Sq.Ft.
Milgard Windows	12,987 Sq.Ft.
GEICO	19,659 Sq.Ft.
American Laser Centers	1,949 Sq.Ft.
Frank's Pet World	3,000 Sq.Ft.
Helena Chemicals	6,553 Sq.Ft.
Insight Physicians	1,640 Sq.Ft.
KIA Motors	1,500 Sq.Ft.
Cloud Nine Amusements	3,660 Sq.Ft.
Cole Insurance	225 Sq.Ft.
Bassett Furniture	18,800 Sq.Ft.
Idearc Media	1,382 Sq.Ft.
Golf Etc.	2,800 Sq.Ft.
Paradise Beauty	1,500 Sq.Ft.
Gyrocarn	2,401 Sq.Ft.

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Smitty's Building Supply	830 Sq.Ft.
Allegra Printing	2,200 Sq.Ft.
Hyundai Motor America	5,940 Sq.Ft.
Marco's Pizza	2,148 Sq.Ft.
Tactical Engineering and Analysis	2,480 Sq.Ft.