

PROFESSIONAL PROFILE

NATALIE HUCKE

Tel: 757.213.4142
Fax: 757.499.1265
Email: natalie.hucke@thalhimer.com
Website: thalhimer.com



SPECIALTY

Retail sales and leasing associate with Thalhimer specializing in landlord/seller representation, tenant/buyer representation, and investment sales

CAREER SUMMARY

Natalie Hucke is a member of the retail brokerage group at Thalhimer, specializing in both tenant and landlord representation and has been with the firm since December, 2008. She provides clients with market knowledge including the latest market inventory, rental rates and general market conditions in the Hampton Roads area. Natalie is currently responsible for leasing over 1 million square feet of shopping center properties in Hampton Roads, as well as performing market analysis, site selection, and contract negotiation for various local, regional, and national retailers.

For the seven years prior to joining Thalhimer, Natalie was a director of retail properties and top producer for GVA Advantis.

PROFESSIONAL AFFILIATIONS/COMMUNITY SERVICE

Licensed Real Estate Salesperson, Virginia and North Carolina
Member, International Council of Shopping Centers (ICSC)
Commercial Real Estate Council Member and Award Winner 2005 through 2010
Member, VA Idea Exchange Planning Committee
Delta Gamma National Fraternity Alumni Association
Member, National Association of REALTORS
Norfolk's Downtown 100 – Past Membership Committee Chair
United Way Campaign – Past Norfolk Division Chair
Member, Multiple Myeloma Research Foundation's Premier Athletics Team

CLIENTS SERVED

Stanton Partners Inc.	The UPS Store
The Cotswold Group	Edible Arrangements
ABC Properties	Brake King
JEMD Investment	Dots
Copeland Associates.	Verizon
Wood Investment Properties	Hemisphere Property Group
The Tetra Companies	JDH Capital
Bojangles	Firehouse Subs
JW Tumbles	Atlantic Equities & Exchange
Perrine/Svejda Investment	

REFERENCES

Bob Stanton President Stanton Partners, Inc. 150 W. Main St., #1720 Norfolk, VA 23510 (757) 627-1961	Jon Wood President Wood Investment Properties 311 Kimberly Drive Greensboro, NC 27408 (336) 312-5588
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References (continued)

Teresa Peters
Vice President
Stanton Partners, Inc.
150 W. Main St., #1720
Norfolk, VA 23510
(757)627-1961

Harrison Perrine
President
Perrine Investments
101 W. Main St., Suite 345
Norfolk, VA 23510
(757) 961-6336

EDUCATION

Ohio University, Athens, OH, BS in Journalism/Public Relations, Cum Laude
CCIM 101 – Financial Analysis for Commercial Investment
CCIM 102 – Market Analysis for Commercial Investment Real Estate
CCIM 103 – User Analysis for Commercial Real Estate

SHOPPING CENTER LEASING EXPERIENCE

Atlantic Commons
Bennett's Creek Crossing
Centerbrooke Village – Phase I & II
Country Club Shoppes
Great Bridge Shopping Center
Greenbrier Shoppes
Harbour View Marketplace
Hilltop Square
Kroger Shops
Military Crossing Shopping Center
Poquoson Commons
Strawbridge Marketplace
The Shoppes at Plantation Woods
Southern Shopping Center
Southgate Mall

PROPOSED SHOPPING CENTER/RETAIL DEVELOPMENTS

Bennett's Creek Crossing	150,000 Sq.Ft.
Harbour View Marketplace	300,000 Sq. Ft.

SAMPLE SALES EXPERIENCE

Bennett's Creek Crossing (Suffolk First Bank)	1.3 Acres
Bennett's Creek Crossing (Bojangles)	1 Acre
Greenbrier Station (fully leased investment property)	21,455 Sq.Ft.
South Plaza Trail SC (fully leased investment property) 1	7,412 Sq.Ft.
940 Cedar Road	2.3 Acres
1400 Kempsville Rd., Chesapeake	1.86 Acres
Jefferson Shoppes (Hardee's)	1 Acre

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SAMPLE LEASING EXPERIENCE

Chili's	7,280 Sq.Ft.
Virginia ABC	2,856 Sq.Ft.
Ollie's Outlet	37,437 Sq.Ft.
AL&M	3,465 Sq.Ft.
Shoe Department	7,171 Sq.Ft.
Mail Boxes, Etc./The UPS Store	1,400 Sq.Ft.
Maurice's	5,325 Sq.Ft.
Hibbett Sports	8,500 Sq.Ft.
GNC	1,600 Sq.Ft.
Rue 21	4,728 Sq.Ft.
GameStop	1,800 Sq.Ft.
Scottrade	1,800 Sq.Ft.
Hair Cuttery	1,536 Sq.Ft.
CitiFinancial	2,334 Sq.Ft.
Bojangles (3 land leases)	Approx. 1 Acre each.
Ward's Corner Beauty Academy	10,814 Sq.Ft.
Golf, Etc.	2,800 Sq.Ft.
Long & Foster Real Estate	3,957 Sq.Ft.
H&R Block	1,400 Sq.Ft.
Subway	1,400 Sq.Ft.
InkStop	1,800 Sq.Ft.
JW Tumblers	2,800 Sq.Ft.
Starbucks	1,860 Sq.Ft.
Best Cuts	1,400 Sq.Ft.
Noble Roman's Pizza	1,800 Sq.Ft.
Tropical Smoothie Cafe	1,800 Sq.Ft.
Rita's Italian Ice	1,323 Sq.Ft.
Credit Union Services	3,701 Sq.Ft.
Goody's Department Store	27,597 Sq.Ft.