

PROFESSIONAL PROFILE

PAUL EAKIN

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SPECIALTY

Sales and leasing associate
specializing in tenant and
landlord/developer representation

CAREER SUMMARY

Throughout Paul's professional career, he has always been in the customer service arena, holding a variety of management positions and learning how important it is to protect the most valuable asset of any business--the customer. This training has enabled Paul to achieve success in a variety of industries.

Most recently, Paul expanded his real estate career to include commercial brokerage when he joined Thalhimer's Fredericksburg team (formerly Sullivan Properties) in 2009. Previously, Paul enjoyed a successful career as a Realtor with Keller Williams Realty, where he specialized in all aspects of residential real estate, including new and existing home sales, leasing, foreclosures and short-sales.

Prior to that, Paul held a variety of operations, sales and customer service management positions with FedEx. In thirteen years with FedEx, Paul was involved in all aspects of the movement of packages and freight in both Air and Ground Operations, from point of pickup to final delivery and all points between. Additionally, he was involved in the Retail Marketing, Operations and Sales group, comprising the drop-off network of drop boxes and retail ship sites nationwide.

Paul received his Virginia Salesperson License in 2005, and obtained his Broker's License in 2009.

PROFESSIONAL AFFILIATIONS

National Association of Realtors
Virginia Association of Realtors
Fredericksburg Area Association of Realtors
CCIM (Candidate)

EDUCATION

Christian Brothers University (Memphis, Tennessee), Executive Masters Degree in Business Administration

CLIENTS SERVED

Eagle Clear View
StellarOne Bank
International Surveillance Technologies
WGRQ Radio
Engineering For Kids
Steve Lee Tae Kwon Do
Dominique's Catering
OrthoCare RN
Books and Treasures