

# PROFESSIONAL PROFILE

## MAGNOLIA MARTIN

Tel: 540.373.0600, ext. 240  
Fax: 540.373.1009  
Email: magnolia.martin@thalhimer.com  
Website: thalhimer.com



### SPECIALTY

Retail sales and leasing  
Landlord and tenant representation

### CAREER SUMMARY

Magnolia Martin moved back to her home state of Virginia in the fall of 2009 to join the Thalhimer team in Fredericksburg. Prior to joining Thalhimer Magnolia served as the Director of Retail Brokerage at Sinvin Realty, a firm in downtown Manhattan. Specializing in retail and focusing primarily on tenant and landlord representation, Magnolia combines the experience of successful transactions in the New York City market with the roots and contacts she has maintained over the years in the Fredericksburg and Culpeper area. Magnolia's steadfast dedication to her clients and her aggressive, unique marketing efforts have made her invaluable to both tenants and landlords in the retail sector.

### PROFESSIONAL AFFILIATIONS/COMMUNITY SERVICE

Member, International Council of Shopping Centers  
CoStar Power Broker – Top Retail Leasing Broker, Washington, D.C., 2010  
Ducks Unlimited Fredericksburg Chapter, Committee Member  
Fredericksburg Area Service League, Committee Member

### CLIENTS SERVED

La Crepe Parisienne Valley	Malone Schooler Company Syberian Floors
Grupomyt Restaurant Group	Otte
Hakimian Organization	Blue Man Group
Pixiemarket	D'espresso
Stella Silante	Bath Junkie
Verizon Wireless	Doctor's Express area
Cartridge World	Glass Eye Pix
Tuesday Morning	Sweet frog
Five Guys Burgers and Fries	Wawa
Texas Roadhouse	Petrie Ross Ventures
Sleepy's	

### EDUCATION

University of Miami, Bachelor of Science double major: Film/Television & Theatre Arts

### SHOPPING CENTER LEASING EXPERIENCE

Cosner's Corner  
The Glen  
Centre at Culpeper II  
Hastings Marketplace  
The Market at Shelton Shop  
King George Gateway  
River Ridge  
Gateway Market Center Ruckersville  
Celebrate Virginia North  
Route 3 Village Center  
North Stafford Plaza  
Tappahannock Town Centre  
Westwood Shopping Center  
Heritage Place

# PROFESSIONAL PROFILE

## MAGNOLIA MARTIN

Tel: 540.373.0600, ext. 240  
Fax: 540.373.1009  
Email: magnolia.martin@thalhimer.com  
Website: thalhimer.com



### SPECIALTY

Retail sales and leasing  
Landlord and tenant representation

### SAMPLE LEASING EXPERIENCE

Champion Windows	3,000 Sq. Ft.
Sleepy's	6,200 Sq. Ft.
Goodwill Industries	10,228 Sq. Ft.
Tuesday Morning	8,450 Sq. Ft.
El Charro	3,600 Sq. Ft.
Sweet Frog	1,800 Sq. Ft.
Moe's Southwest Grill	2,400 Sq. Ft.
Hibachi Grill	9,400 Sq. Ft.
Lakewood Animal Hospital	3,900 Sq. Ft.
Mariner Finance	1,426 Sq. Ft.
Verizon Wireless Retailer (FSC)	3,650 Sq. Ft.
Verizon Wireless Retailer (DUM)	3,200 Sq. Ft.
Verizon Wireless Retailer (NSP)	3,200 Sq. Ft.
Verizon Wireless Retailer (WWSC)	2,050 Sq. Ft.
Verizon Wireless Retailer (RUCK)	2,361 Sq. Ft.
Doctor's Express	2,320 Sq. Ft.
Verizon Wireless Retailer (HMP)	2,532 Sq. Ft.
Dominique's Catering	4,800 Sq. Ft.
Verizon Wireless Retailer (Heritage)	1,080 Sq. Ft.
Verizon Wireless Retailer (Orange)	2,640 Sq. Ft.
Verizon Wireless Retailer (SGSC)	3,200 Sq. Ft.
Five Guys Burgers & Fries	1,800 Sq. Ft.
Plow & Hearth Outlet	8,035 Sq. Ft.
Verizon Wireless Retailer (TTC)	1,625 Sq. Ft.
Verizon Wireless Retailer (LOTW)	1,200 Sq. Ft.

### PROPOSED SHOPPING CENTER/RETAIL DEVELOPMENTS

England Run	100,000 Sq.Ft.
King George Gateway	250,000 Sq.Ft.

### REFERENCES

Michael Glanzberg  
Principal/General Counsel  
Sinvin Realty  
170 Varick Street  
New York, NY 10013  
212-604-9004

Steve Rappaport  
Senior Director  
Sinvin Realty  
170 Varick Street  
New York, NY 10013  
646-673-8750

Joe Hakimian  
President  
Hakimian Organization  
8 West 40<sup>th</sup> Street  
New York, NY 10018  
212-683-9292

Malone Schooler  
President  
The Malone Schooler Company  
1 Jadip Lane  
Fredericksburg, VA 22408  
540-373-6000