

# PROFESSIONAL PROFILE

## J. TODD HARRELSON CCIM, SCSM VICE PRESIDENT

Tel: 919.576.2682  
Fax: 919.576.2681  
Email: todd.harrelson@thalhimer.com  
Website: thalhimer.com



### SPECIALTY

Retail Specialist  
Tenant and Landlord  
Representation

### CAREER SUMMARY

Todd provides strategic retail services for investors, owners and retail clients throughout the Triangle and North Carolina. Todd began his career in Raleigh in 1987 and has extensive experience in project leasing, management, strategic planning, development and financial analysis. He has supported retail clients throughout the Carolinas, having directly leased and managed more than 5 million square feet of retail portfolios including community centers, malls, lifestyle centers and super-regional malls.

Prior to joining Cushman & Wakefield|Thalhimer, Todd was Vice President of Retail Services for Grubb & Ellis|Thomas Linderman Graham and directed the real estate development strategy for Across America Real Estate Corp. in the Southeast. He was also responsible for all the leasing endeavors of Colonial Properties Trust and Plaza Associates in the Carolinas with portfolios in excess of \$300 million. Todd has been responsible for bringing several retailers to the Raleigh market while leasing Crabtree Valley Mall, including P.F. Chang's China Bistro, Smith & Hawken, Crate & Barrel, Restoration Hardware, The Buckle, Coach and Guess.

### EDUCATION

University of North Carolina at Greensboro, Bachelor of Arts,  
Geography and Urban Planning.

Licensed Real Estate Broker in North Carolina, South Carolina,  
Georgia and Virginia.

### CLIENTS SERVED

Carmike Cinemas	Great Escapes Theaters
Wells Fargo	Barnes & Noble
Regions Bank	P.F. Chang's China Bistro
Crate & Barrel	DDR
Restoration Hardware	Pottery Barn
US Bank	JC Penney
Sears	CBL Properties
CVS Pharmacy	The Gap
The Limited	Centro Properties
Food Lion	The Sembler Company
Harris Teeter	The Sequoia Restaurant & Entertainment Group
Centdev Properties	Cricket Communications
Kenan Trust Foundation	

### INDUSTRY INVOLVEMENT

Senior Certified Shopping Center Manager, SCSM  
Member, Certified Commercial Investment Member, CCIM  
Member, International Council of Shopping Centers, ICSC  
Member, Urban Land Institute, ULI  
Member, North Carolina CCIM Chapter